



# THANK YOU

Change starts with our volunteers.

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Visit [unitedwaylm.ca](http://unitedwaylm.ca)  
to learn how your  
contribution is creating  
lasting change.



Statement of fund revenue and expenses  
years ended March 31, 2016 and March 31, 2015.

	2016	2015
	Total \$	Total \$

<b>Revenue</b>		
Net Donations and grants	9,098,556	9,188,421
Investment income	205,662	112,056
Unrealized gain (loss) on investments	(57,056)	99,240
Other income	33,728	14,019
<b>Gross revenue</b>	<b>9,280,890</b>	<b>9,413,736</b>
<b>Community investments</b>		
Community Fund	5,575,000	5,730,065
Donor Directed Funds	675,494	570,545
Strategic Investments	456,214	700,572
United for Refugees	141,840	-
United Way Community Leadership	788,722	826,682
<b>Total Investment</b>	<b>7,637,270</b>	<b>7,827,864</b>
<b>Excess of revenue over community investment</b>	<b>1,643,620</b>	<b>1,585,872</b>
<b>Less: fundraising and administrative expenses</b>	<b>1,780,786</b>	<b>1,693,525</b>
<b>Excess of (expenses over revenue) revenue over expenses</b>	<b>(137,166)</b>	<b>(107,653)</b>
Transfer from Future Projects Fund	66,000	162,000
<b>Excess of (expenses over revenue) revenue over expenses after transfer</b>	<b>(71,166)</b>	<b>(54,347)</b>

This is a summary of the details in the March 31, 2016 Financial Statements Audited by Deloitte LLP.

## A leader in organizational effectiveness

United Way London & Middlesex is proud to be the first social service organization in our community to be granted accreditation through the Imagine Canada Standards Program.

Designed to strengthen public confidence in the charitable and nonprofit sector, the Standards Program offers an independently assessed stamp of approval for organizations that demonstrate excellence and transparency in five key areas:

- Board governance;
- Financial accountability and transparency;
- Ethical fundraising;
- Staff management; and
- Volunteer involvement

Our donors are the foundation of United Way. Your generosity supports a vital network of programs and services that enable United Way to address the root causes of social issues and create lasting change in our community.

Our commitment to you is that we will continue to make every effort to ensure that your donation has maximum impact in people's lives right here in London and Middlesex County.



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